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*The Road To
Success
Is Always Under
Construction*



ERP TECHNICAL

ERP DEVELOPMENT (ABAP)

ERP Introduction

R/3 Architecture

ERP/4- Workbench

ERP Data Dictionary

- Creation • Database Table • Structure • Views
- Manipulation and Maintenance of Dictionary Objects.
- Type-Group • Domain • Date Element • Search Helps
- Date Type • Lock objects

ERP Editor

- Date-Types • Structure • Internal Table • Write Statement
- Control Break Statement • Modularization • Joins
- Simple Report

Selection Screen

- Basic Concept • Radio Button • Check Box • Push Button
- Data Range • Events • Initializations • Parameters
- Select-Options • Block

BDC

- Batch Input Recording • Session Method

LSMW

- LSM Workbench • All Process Step

Module-Pool (Dialog Programming)

- Introduction of Screen Painter • Screen Elements
- Check Box • Push Buttons • Radio Buttons • Dialog Box
- Simple Screen • Table View • Tab-Strip • Menu Bar
- Transaction Code • Introduction of Menu Pointer
- Application Bar • Function Keys

ERP Script

- Creation Of Pages • Windows • Page Window
- Paragraph Format • Character Format • Standard Text

Smart Forms

- Form • Style • Text Module • Form Interface
- Global Definitions • From Painter

ALV

- Introduction • Simple • Block • Hierarchical

Reports

- Classical • Interactive ALVS

User - Exit

- Modification & Enhancement • Smod & Cmod
- Personalization & Customization

ERP Query

- Infoset • User Group • Queries

Concept of

- ALE • IDOC • BAPI • BADI • RFC

ERP SYSTEM ADMINISTRATION (BASIS)

Overview

- Introduction to ERP AG • Introduction to ERP
- Introduction to ERP

ERP Landscapes in ERP

- About Development Server
- About Quality and Testing Server
- About Production Server • TMS Overview

ERP R/3 Introduction

- R/3 Client /3 Server Architecture • About Application Layer
- About Presentation Layer • About Database Layer
- Default Clients and Users

Getting Started

- Starting the Database and ERP Instance • Shortcuts
- Stopping ERP Instances and the Database
- Starting the Front End • Configuring the Front End

Client Maintenance

- What is a Client ? • Creation of Clients
- Creation of Logical System • Client Local Copy & Remote Copy
- What is Background Job? • Scheduling of Background Jobs
- Deleting a Client • Stopping of Background Jobs

User Administration

- Types of Users • User Maintenance • Profile Generator
- Authorization • Personal Settings • Types of Profile
- Information about Users and Authorization
- Profile Creation

Role Maintenance

- What are Roles? • Types of roles • Creation of Profile
- Deleting Roles • Object Customization

Maintenance Instances

- Profile Maintenance • Types of Profiles
- Creating Parameters • Changing Parameters
- Deleting Parameters

Setting Up the System Landscape

- Initializing the Change and Transport System
- Tasks of a System Landscape
- Configuration of the Transport Management
- Transactions and Menu Paths

Output Configuration and Management

- Configuring The Spool Server • Deleting the Spool Server
- Configuring Output Device • Analysis and Error Correction
- Authorization

Data Distribution and Transfer

- RFC Destinations • Client Export • Client Import
- Data Transfer • Request Creation • Type of Request

Update

- Updated Concepts • Configuring the Updated System
- Monitoring and Troubleshooting for the Updates.

- Transaction and Menu Paths

System Monitoring

- Server and Process Overview
- User Overviews
- System Log • Analyzing Runtime Errors
- Trace files • Lock Entries
- Performance Monitoring
- Database Administration
- Overview of Regular Tasks
- Alert Monitors • Analyzing the Alert Monitors

Installation Concepts Preparations

- Architecture of the ERP Setup Installation
- Installation Steps
- Post Processing

Introduction and Overview

- About Data Archiving
- Backup and Restoring
- DBA part Under ERP

ERP FUNCTIONAL

ERP CRM + SD

- Design of CRM Architecture • Basic Customization
- Grouping • Basic Customization
- Number Range assignment for all different persons
- Grouping and Number Range assignment for all different Organizations • Design of Organization model
- Product Designing • Maintaining the Categories
- Maintaining the Hierarchies for Products
- Partner Processing • Status Management
- Configuration of Marketing and Campaign Management
- Marketing Planer and Segment Builder • Alert model
- Defining lead Origins • Defining lead groups
- Defining Questionnaire for leads
- Creation of Sales Cycle for Opportunity Management
- Different Sales Transaction process in CRM
- Territory Management • Activity Management
- Taking different Sales Transactions design of activity Management • Product Catalogue
- Architecture of Customer Interaction Centre
- Customer Interaction Centre (CIC) • Scripting
- Action Box Configuration • Navigation area
- Application Area • IC Win Client Profile
- Creation of Framework and Components
- Customization of Action Box and Workspace Profiles.

Maintain the interactive script structures and Alert Modeler

- Overview of Internet and Mobile
- Overview of Middleware Connection
- ASAP Methodology • System Landscape

Introduction of SD

- Enterprise Structure • Customer Master Data

- Material Master Data • Common Division
- Distribution Channel • Sales Process • Enquiry
- Quotation • Sales Order • Delivery • Transfer Order
- PGI • Billing • Partner Functions • Sold to Party
- Bill to Party • Ship to Party • Payer • Contracts
- Value and Quantity Contracts • Scheduling Agreement
- Sales document type • Item Category • Cash Sales
- Rush order • Customer Material Information

ERP - SALES AND DISTRIBUTION

Introduction TO ERP

Enterprise Structure

- Definition • Assignment

Customer Master Data

- Account Group Creation
- Create/Change/Display Customer Master Data

Material Master Data

- Create/Change/Display Material Master Data
- Stock Posting/Stock Initialization

Partner Functions

- Sold to Party • Ship to Party • Bill to Party • Payer

Pricing

- Condition Table • Access Sequence
- Condition Type • Pricing Procedure Determination
- Condition Record

Order Cycle

- Inquiry • Quotation • Order • Delivery
- Picking • Post Goods Issue • Billing/Invoice

Consignment

- Consignment Fillup • Consignment Issue
- Consignment Pickup • Consignment Issue

Number Ranges

Sales Document Type

- Inquiry • Quotation • Standard Order
- Consignment Order • Promotional Order • Return Order
- Cash Order • Rush Order

Item Categories Determination

Schedule Line Determination

Credit / Debit Memo

Incompletion Log

Material Determination

Picking

Packaging

Free Goods

- Inclusive Type • Exclusive Type

Outline Agreements

Scheduling Agreements

Contracts

- Quantity Contracts • Value Contracts

Bill of Material
Customer Material Info Record
Item Proposal/Product Proposals
Credit Management

- Simple • Dynamic

Subsequent Free Of Charge Delivery

Invoice Correction Request

Rebates

- Rebate agreement • Condition type group

Returnable Packaging

Text Determination

Customizations

Configurations

Sample Projects

ERP FINANCE AND CONTROLLING

Overview to ERP

- ERP History • Why ERP • ERP Products
- ERP Professionals, and Growth Chart • ERP Projects
- ASAP methodology, and Business Blue Print Creation
- PIS and Function Specification • ERP Modules
- Why ERP FI/CO • FI/CO organization structure,

General Settings

Enterprise Structure:- Definition • Assignment,

Financial Accounting Global settings

- Fiscal year • Posting Periods • Document Number ranges
- Document Types • Field Status variant
- Screen variant for document processing
- Tolerances groups for employees
- Default values for document entry

General Ledger Accounting

- Chart of accounts • Account groups
- Retained Earning Account
- G/L accounts creation/editing/processing
- Tolerances for G/L account clearings
- G/L document entry
- Reference Documents (Sample documents, Recurring Entry documents, Account Assignment Model)

Accounts Receivables

- Screen layout for customer groups • Customer number ranges
- Reconciliation A/c for A/R, Integration of AR with G/L
- Tolerances for Customers
- Customer master data creation and maintaining
- Customer/Outgoing/Sales invoices * Customer credit memo/sales return entry

Accounts Payables

- Screen layout for vender groups • Vender number ranges
- Reconciliation a/c for AC, Integration of AP with G/L
- Tolerances for Venders
- Vender master data creation and maintaining

- Vender/Incoming/Purchase invoices
- Vender credit memo/purchase return entry

Manual Payments

- Incoming Payment (Manual and Automatic)
- Overpayment /Underpayment as well as payment terms

Automatic Payments

- Automatic Payment Program
- Run automatic program. Interest calculation, Dunning, Special G/L Transactions (Down Payments, Bills of Exchange, Cross Company code transactions) Tax on Sales/Purchase. Extended Withholding Tax.

Assets Accounting

- Chart of Depreciation • Account Determination
- Screen Layouts • Depreciation areas
- Depreciation Calculation Methods
- Depreciation Key • Assets Creation and Maintenance
- Assets Transfer • Assets Acquisition • Assets Retirements
- Assets Scrapping • Reports on Assets Accounting.

Financial Statement versions

- Ceation of FSV • Integration with CO Module
- Balance Sheet and P&L Statement • Comparisons
- Trial balance, Compact document Journal

Integrations

- Integration with CO Module • Integration with MM Module
- Integration with HRM Module.

Reporting

- Actual Comparisons • Balances of G/L, AR, AP
- Document Journals • Line Items • Fixed Assets reports

Closing

- Closing Balances/ Opening Balances • Balance Carry forward

CO Enterprise Structure

- Controlling area • Operating Concern • Number Ranges
- CO Versions

Cost Element Accounting

- Identifying Cost elements • Primary Cost elements
- Secondary Cost Elements
- Manual creation of Cost elements
- Automatic creation of cost elements • Cost element Groups,
- Reconciliation Ledger • Imputed Cost

Cost Center Accounting

- Cost center Hierarchy • Identifying Cost centers
- Cost center creation • Performing changes in cost centers
- Overviews • Internal order accounting
- Profitability Analysis • Profit Centre accounting
- Investment Management.

Bank Accounting

- Cosh Journal

Controlling

- Profit centre

ERP HUMAN RESOURCE

Organization Management (OM)

- Enterprise Structure • Personal Areas
- Personnel Sub-areas • Sub-units • Job
- Assignment with company/ company code
- Personnel Structure • Employee Groups
- Employee Sub-groups • Assignment
- Organization Structure • Create Organization Units
- Position & Tasks • Reporting Structures
- Maintenance of Infotypes

Time Management (TM)

- Work Schedule • Holiday Calendar • Factory Calendar
- Personnel sub area groupings
- Daily work schedule groupings
- Daily work schedule • Period work schedules
- Day types • Work Schedule rule
- Define default values

Features

- SCHZ • TMSTA • Time Data Recording & Admin
- Absences • Attendances • Substitution • Availability
- Overtime • Att./Abs. Quotas
- Counting Rules and Deduction Rules
- Managing Leave accounts
- Time Manager's Workplace (TMW) • Overview

Personnel Management

- Personnel Administration • Overview • Payscale Structure
- Employee Attributes • Administrator Group
- Default Values • Wage type structure • Create Wage
- Type • Wage-type characteristics • Model Wage type
- Personnel Actions • Master data configuration
- Info groups

Payroll

- Introduction to Payroll • Period Parameters
- Date Modifiers • Payroll Accounting Area
- Control Record • Calendar for Cumulation
- Pay Scale Grouping for Allowances • Basic Pay
- Dearness Allowances • RAP Amounts • Bonus
- Housings • Car & Conveyance
- Long Term Reimbursement • Statutory Social Contribution
- Retro - Active Payroll • Personnel Calculation Rules (PCR)
- Data Medium Exchange

Recruitment

- Overview • Customization of Recruitment Process
- Applicant's Data • Applicant's Action

Training & Development

- Overview • Training Calendar
- Customization • Training Manuals
- Budgeting & Cost allocation Benefits
- Health Plans • Insurance Plans
- Customizations • Benefit areas and benefit providers

ESS/MSS

Reporting Tools

- Ad-hoc Query • ERP Query

Compensation Management

ERP MATERIAL MANAGEMENT

Introduction to ERP

- ERP Packages • Introduction to ERP
- Functions and Objectives of MM
- ERP Real Time Project Team Structure and Business Process
- ERP R/3 Architecture

Organizational structure

- Company, Company code, Controlling Area, Plant, Storage Location, Purchase Organization, Purchasing group

Master Data

- Material Master • Vendor Master
- Purchase Info Record Source • Determination
- Source List • Quota Arrangement

Purchasing

- Purchase Requisition • Purchase Order
- Request For Quotation (RFQ) Outline Agreement
- Contracts • Schedule Agreement

Document Types for Purchasing Documents

- Define Document Type
- Define Number Ranges for Document Types
- Define Screen Layout At Document Level

Release Procedure for Purchasing Documents

- Purchase Requisition, Purchase Order, Request For Quotation (RFQ), Outline Agreement- Contracts, Schedule Agreement

Pricing Procedure

- Maintain Condition Table • Define Access Sequence
- Maintain Condition Table • Define Condition Types
- Define Calculation Schema
- Define Schema Group • Schema Group Vendor
- Schema Group for Purchasing Organization
- Assignment of Schema Group to Purchasing Organization
- Define Schema Determination
- Determine Calculation Schema for Standard Purchase Orders

External Service Management

- Service Master Creation • Service PO
- Service Entry Sheet • Model Service Specifications - MSS

Optimized Purchasing

- Automatic PO with ref to PR • Automatic PO at GR
- PO output management

Inventory Management

- Movement types • Goods Receipt • Transfer Postings
- Number Ranges Goods Issue • Return Delivery to vendor
- Transfer Posting from Stock to Stock

- Transfer Posting from Plant to Plant
- Return Delivery to Vendor
- Initial Entry of Stock Balances • Reservations

Physical Inventory

- Types of Physical Inventory
- Creating Physical Inventory Document
- Entering Physical Inventory Count
- List Of Inventory Differences • Post the Difference

Special Stocks and Special Procurement Types

- Consignment • Stock transport order • Subcontracting
- Pipeline • Returnable transport packaging-RTP
- Third Party Processing

Valuation and Account Determination

- Introduction to Material Valuation • Split Valuation
- Configure Split Valuation • Defining Global Categories
- Defining Global Type • Defining Local Definition & Assignment

Invoice Verification

- Basic Invoice Verification Procedure • Invoice for Purchase Order • Unplanned Delivery Costs • Planned Delivery Costs
- Credit Memo • Blocking the Invoice
- Releasing Blocked Invoices • Subsequent Debit/Credit
- Stochastic Block • Parking Invoice Document
- Automatic Settlements (ERS, Consignment, Pipeline)
- GR/IR Account Maintenance

Integration Concepts

- Integration of MM with FI/CO
- Automatic Account Determination
- Integration of MM with SD Stock Transport Order (STO)
- Intra Company • Stock Transfer
- Inter Company or Cross Company Stock Transfer
- Integration of MM with PP • MRP Concepts
- Planned Independent Requirements
- Consumption Based Planning
- Reorder Point Planning • Automatic and Manual ROP
- Forecast Based Planning

ERP PRODUCTION PLANNING

Master Data

- Material Master • Bill of Material (BOM) • Work Center
- Routine - Different types of Routing • Task Lists
- Production Version

Sales and Operational Planning

- SOP • Standard Planning (with standard so76 info structure)
- Planning with the Product Groups
- Planning with the Materials
- Product Group Aggregation and Desegregation
- Creation of Plan and version Management
- Transfer of Plan to Demand Management

Demand Management

- Demand Planning • Like-wise make to stock

- Like-wise make to order
- Creation of PIR (Planned independent requirements)
- Planning Strategies • Configuration of Planning Strategies

Material Requirement Planning

- Configuration of Plant Parameters of MRP
- Carrying MRP Procedure MRP, MPS, CBP
- Difference between MRP Vs MPS
- Control indicators Processing like NETCH, NETPL, NEUPL
- Evaluation of planning results and planning table
- Master Production Scheduling planning run (MPS RUN)
- MRP Run In Background for all network Plants
- Processing Planned orders • Planned orders conversion
- Production Orders from planned orders
- Production order creation • Production order confirmation

Goods Movement in PP

- Goods Receipt wref to Production Order
- Goods Issue wref to Production Order
- Creation of GI wref to Reservation
- Restricting Goods Receipt Unless Production Order is Confirmed

Batch Management

- Condition Tables • Access Sequence • Strategy Types
- PP Batch Search Procedure • Batch Status in PP
- Characteristics and class • SLED In Batch in PP
- Manual And Automatic Batch Display In PP
- Production orders creation using Batch

Availability Check

- Availability Check with ATP Logic or Against Planning

Repetitive and Discrete Manufacturing Process

- Master Data Maintenance • Production versions
- REM Profile • Backflusing • REM Backflusing

SERVICES OFFERED

• ERP-SAP	• PYTHON
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• PHP	• JAVA

WE PROVIDE

• CORPORATE TRAINING	• CLASSROOM LECTURES
• ONLINE TRAINING	• PLACEMENT ASSISTANCE



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"SOME OF THE PRIDE ALUMNI OF WINCOM TECHNOLOGIES, INDORE"

CANDIDATES	DESIGNATION & ORGANIZATION	CANDIDATES	DESIGNATION & ORGANIZATION
Aditaya Kapadnis	SAP SCM Analyst - JBS, USA	Ramu Kumar Gupta	SAP Consultant - ABM Knowledgeware
Anirudh Dubey	SAP- Security and GRC - Cognizant, India	Aman Jaishwal	SAP Consultant - Accenture, Indore
Vaibhav Shrivastava	SAP Logistic (MM/SD) - Wipro, India	Manthan Chourishi	SAP Consultant - Bristlecone
Harsh Billore	SAP Consultant - FingTap Solutions, France	Nishi Kumar Mishra	SAP Executive - ABM Knowledgeware
Manish Acharya	SAP Consultant - IBM, India	Jitendra Porwal	SAP Executive - MP Nagar Nigam
Abhishek Muppala	SAP Consultant - Apps Tech Dubai	Devesh Yadav	HR Manager - Batch Master Ltd
Ashutosh Agar	ERP Finance Head - Spark Group, South Africa	Ankit Mahajan	SAP Consultant - Softwin Technology
Arti Patidar	Sr. Developer - NSE, India	Nevidita Kotak	ERP Consultant - TCS India
Ashish Sharma	SAP Executive - Nokia, India	Bhawani Rajawat	ERP Consultant - TCS India
Lucky Jaishwal	SAP Consultant - Surtel Technologies	Arpit Telang	ERP Consultant - Evosys, Dubai
Yashdeep Namdev	Sr. Account Executive - Tikitar Industries Ltd	Shrikar Shukla	SAP Consultant - Wipro, India
Piyush Vora	CA- Credit Manager - Avas Financiers Ltd	Rahul Namdev	SAP Consultant - Infosys, India
Sourabh Sharma	CS & CSR Forensic Auditor - Indore	Wasi Khan	CA (SAP) - Accenture, India
Tejus Khanna	SAP Consultant - Intellect Grp India	Vishal Hardhar	SAP Consultant - Intellect, India
Ravi Patel	Sr. Manager (HOD) - Medanta Grp India	Aman Matta	SAP Executive - ABM Knowledgeware
Jay Kahar	Assistant Manager (IT) - Medanta Grp, India	Kunal Sharma	SAP Executive - ABM Knowledgeware
Adarsh Mahajan	SAP Consultant - Sarjen System Pvt. Ltd.	Ajay Sharma	ERP Executive - TCS India
Rahul Modi	SAP Consultant - Softwin Technologies, India	Rohan Mitra	SAP Consultant - ABM Knowledgeware
Abhishek Jain	CS- Advocate - Shakti Builder India	Shivpal Chouhan	SAP Executive - ABM Knowledgeware
Dinesh Sirsat	Production Head - Lupin Ltd India	Vijay Sharma	SAP Support - Infosys, India
Rohit Kadoo	IT Analyst - TCS	Ajay Rawat	SAP Consultant - TVS Motors
Ankit Rajput	SAP Executive - Dilip Buildcon	Rishita Verma	SAP Consultant - Surgeon System, India
Bhavna Sharma	Quality Manager - Wipro, India	Karn Pratap Singh	SAP Executive - Accenture
Mukul Manjrekar	Sr. HR Executive - Batch Master, India	Yusuf Khan	SAP Finance Executive - Cadbury, India
Mridul Niyati	CA - Vaibhav Global Ltd	Reena Patni	IT Associate Consultant - Parle Agro
Tarun Rajput	Sr. Consultant - Vodafone India	Aman Jain	Senior Consultant - NSE India
Abhishek Gupta	SAP Consultant - Globtief Info. Ltd	Simran Gour	Accounts Manager - Acer, India
Anjali Kotak	HR Executive - Japan	Mudit Dadhich	SAP Internal Auditor - Lupin, India
Dushyant Thakur	SAP Consultant - Eicher Motors	Nilesh Kumar Ora	SAP Executive - GF Infraprojects Ltd
Sagar Gupta	SAP Consultant - Primus Technologies	Shayan Dass	SAP Consultant - TCS, Bangalore
Atindra Joshi	SAP Consultant - Infosys, Indore	And Many More.....	

Testimonials

“In order to succeed, your desire for success should be greater than your fear of failure.”

“



Thanks to Wincom, they have trained me in SAP FI and facilitated with a platform as well to migrate my career within IT industry from my routine operation job. I am thankful to Amit for regress support in uplifting my career even after completion of course.

- Aman Jaishwal
SR. Software Engineer - ACCENTURE

”

“



At the very outset, I would like to express my heartfelt thanks to Wincom Technologies. I extend my warm regards to Amit Sir who immensely helped me to succeed in my life. The friendly environment and the systematic approach in imparting education made me a competent individual. They provided me a good platform in my career and grow up next level in my goal. "A Right Place to grow your career in SAP". A Place with a good environment in all aspects from initially joining to the center and at last you get a job. All the guidelines are given at every stage of your training requirement.

- Arpit Telang
Consultant L-1, Evolutionary System Dubai LLC,

”

“



Hi, I am Aditya Kapadnis. The first time I learnt about SAP was with Amit Sir and I am sure that was the best base I could have got in the beginning. Learning SAP from Amit sir changed my career completely. Today I work in a Multi National Company as an SAP Functional Analyst. The way he taught me made me love SAP. I thank Amit sir for making me believe that SAP as a career would be a great choice which did turn out to be true. Thank you Amit Sir!!

- Aditya Kapadnis
SAP MM Functional Analyst, JBS USA

”

“



Extremely well insights provided and curated training programs regarding Industry profiles and various sectors. Got a great mentor and will look forward to continued association!

- CA Wasi Khan
Controllership Senior Analyst, ACCENTURE

”

“



Hello Guys, Myself Rishita Verma currently I am working as Business Technology Consultant SAP FICO at Sarjen Systems Pvt Ltd in Ahmedabad. I had completed my SAP FICO certification from Wincom Technologies Indore, it is a fantastic centre for learning SAP. It was very useful in laying the right foundation which helped me get into the details of SAP and its implementation. They provide good quality of education and the individual attention of Amit Patidar sir on each and every SAP aspirant is applaudable. I am very happy to be a part of such a prestigious institute that followed the right methodology of teaching and as a result I got placed in a reputed organisation.

- Rishita Verma
SAP FICO Consultant, Sarjen Systems Pvt Ltd

”

“



I, Dushyant Singh Thakur currently working in HCL Technologies, I have joined Wincom technologies for SAP ABAP and SAP FICO. Wincom is only the institute for SAP courses in heart of the city, with best placement assistance. I am grateful to start my SAP journey through Wincom. The teaching & guidance given here is truly amazing, they provide in depth knowledge on concepts. I would strongly recommend Wincom to everyone for SAP Courses.

- Dushyant Singh Thakur
SAP Consultant, HCL Technologies

”

“



Initially, I was a little sceptical about whether I can move in my career with SAP. But all thanks to wincom technologies and Amit sir for excellent training and guidance I have finally landed with a good offer in an MNC.

- Shayan Dass
SAP Consultant, TCS Bangalore

”

“



I have completed SAP training from Wincom technologies. I would like to thank Amit Sir who guided me throughout my professional journey which has helped me to grow in SAP field. Wincom technologies gives you a platform to know yourself better and suggest you right career path. I would highly recommend Wincom technologies if someone is looking for SAP institute..

- Bhavna Sharma
Quality Manager, Wipro

”

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Address : Office No. 405 (4th Floor), Shreenathji Avenue, Kibe Compound, 158-159, R.N.T. Marg, (Towards Chawni)
Near Madhumilan Square, Indore (M.P.) | Ph.: 0731- 4037070, 8827623611